




**DAVID COULLING**  
PARTNER

[London](#)

David is a Partner in TMT, Data & Sourcing practice in the UK.

 +44 20 7466  
2442

 [David.Coulling@hsf.com](mailto:David.Coulling@hsf.com)

## KEY SERVICES

Technology, Media and Entertainment, and  
Telecommunications  
Technology Transactions

## KEY SECTORS

Technology, Media and Telecommunications  
Energy

## EXPERIENCE

David is a transactional and commercial lawyer who focusses on the technology and telecommunications sectors. David advises on tech and telecoms joint ventures and acquisitions, major systems and networks projects, business transformation projects, complex commercial arrangements, data privacy and data ownership issues.

David particularly enjoys transactions which aim to harness the transformational powers of technology in other sectors. With this in mind, he works closely with our clients in the telecommunications, energy, infrastructure, transport and financial services sectors to help structure and implement their technology-driven strategies.

David has advised:

- Chevron on the IT separation and transition aspects of its US\$1.8 billion disposal of UK and European downstream businesses to Valero
- Clear.Bank on its establishment as the UK's fifth clearing bank and the first new clearing bank in over 250 years, transforming the digital clearing bank market with a modern, purpose built and cloud-based digital banking platform. It is the only known bank to design and build its entire digital banking platform from scratch
- ElectraLink on its role as one of the UK gas and electricity industries' key central bodies, its data transfer service and associated activities, including its support of the Green Deal arrangements and the impact of the UK smart metering programme
- Ernst & Young as administrators of Nortel EMEA entities, and in connection with the sales of Nortel's Enterprise Solutions business to Avaya Inc for US\$915 million, its Metro Ethernet business to Ciena Inc for US\$520 million and its GSM and GSM-R business to Telefonaktiebolaget L M Ericsson and Kapsch Carriercom AG for US\$103 million
- Softbank in relation to the acquisition of a minority stake in a start-up mobile technology company
- Telefónica UK on the creation and evolution of its mobile network sharing arrangements between with Vodafone in the UK
- Telefónica UK on the formation of Weve, a mobile marketing and payments joint venture with Everything Everywhere and Vodafone UK
- Telefónica SA and Telefónica UK on the potential sale of O2 to Hutchison Whampoa, including advice on the associated network implications of the deal
- Transport for London on (i) the restructuring and reprocurement of its London Congestion Charging and Traffic Enforcement arrangements and (ii) its project to move to a pan-London IT network, to connect stations, ticket machines, corporate locations and data centres
- TSB on its separation and long-term service arrangements with Lloyds', in the context of its IPO, then advising Banco Sabadell and TSB on TSB's exit from those arrangements and the migration to a new IT platform