

TECHNOLOGY, MEDIA AND ENTERTAINMENT, AND TELECOMMUNICATIONS

AT THE FOREFRONT OF INNOVATION

New trends and opportunities in the global market evolve quickly in the digital world and the era of disruptive technology in which we now live and work. Our global team is at the forefront of market developments.

The ecosystem is becoming increasingly complex and competitive, with digital innovation as a result of ubiquitous broadband, mobility and new platforms, content, services, and applications. Customers expect always-on service everywhere. Technologies and platforms are increasingly modular, open and flexible. Companies are adapting their strategies, capabilities, and operating models to improve innovation and efficiency, and to embrace new approaches to content development, distribution, operations, technology and monetisation.

In this fast-moving environment, our clients require commercial, innovative and cutting-edge legal advice that successfully supports and transforms their businesses and guides them through challenging operational and strategic issues.

We focus on creating value for our clients through a deep understanding of relevant market dynamics, advising on areas such as:

- how digitisation is transforming the technology ecosystem, with suppliers, sales channels, platforms, partners, customers and internal operations
- bringing products and services to market quickly and improving the product portfolio, within the context of increasingly global partnerships, investments, joint ventures and M&A activity

- strategies for developing the products and services that will serve digitised industries, including how to monetise and exploit the exponential growth of data
- content production, acquisition and distribution, managing contributor networks, technology, centralisation, outsourcing and portfolio rationalisation
- the impact of regulation on use and exploitation of new technologies, delivery solutions and digitisation of assets
- digital, database, event and relationship advertising and marketing, place-based and custom media, loyalty programs and sponsorships
- growth, including partnerships and acquisitions and operating in emerging markets where the landscape is developing rapidly
- network infrastructure and services and monetising assets by opening up infrastructure and extending business strategies
- applications, content and user experience and expanding businesses into multiple segments and markets

Our experience and advice spans the full spectrum of TMT, outsourcing and data protection and privacy, including applications, hardware, software, use of the cloud and shared platform solutions, digital, data, robotics, TV, film, radio, print media, social media, music, sports, gaming, advertising and marketing, information and data services, betting, entertainment venues, fixed, wireless, cable, broadband/internet, ICT, satellite, network equipment, devices and components, mobile towers, data centres and cyber security.

[Learn more about cyber security](#)

[Learn more about intellectual property](#)

RECENT EXPERIENCE

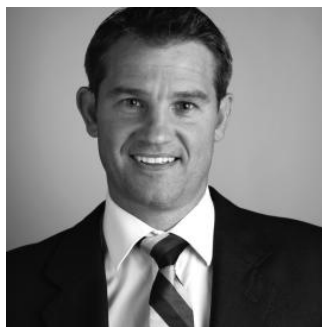
HAPPIEST MINDS

Advising India's pioneering digital transformation company, Happiest Minds Technologies Limited, on its significantly oversubscribed IPO India's Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

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Our global perspective and unique methodology has the potential to provide immense value to organisations across a wide range of sectors

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SHAPING TOMORROW'S FUTURE





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