

# HEALTHCARE

HEALTHCARE IS MORE THAN A BUSINESS

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We use our knowledge of funding and regulatory systems to help clients transact safely and efficiently in every segment of public and private Healthcare systems across the globe.

Now more than ever, healthcare funders seek better care for lower cost while technology and research continues to expand our vision of what is possible. Healthcare consumers are better informed than any before them, and many are ageing or have chronic disease.

At the same time health systems and governments face constant choices in balancing access and equity across public and private health service models.

We can help you with clinical services contracts, hospital and health fund contracting, major IT procurements, mergers and acquisitions, risk assessments for new business lines, defence of product liability claims.

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## RECENT EXPERIENCE

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### **HEALTHSCOPE LIMITED**

Herbert Smith Freehills has advised the State of Tasmania on a new contract for Healthscope Limited to operate Hobart Private Hospital for a new 20 year term.

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## **BETHANIE AGED CARE**

Advised Perth-based non-profit aged care operator, The Bethanie Group Inc., on its announced conditional agreement to acquire two residential care facilities from Berrington Care. Berrington Care was placed into administration on 4 July 2019. The administration, and associated treatment of 'refundable accommodation deposits', made this a particularly complex (and first-of-kind) transaction.

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## **QIC GLOBAL INFRASTRUCTURE FUND**

Advised QGIF on its acquisition of a circa 75% interest in Nexus Hospitals, Australia's second largest operator of day and short-stay hospitals. Nexus Hospitals operates 14 facilities across Australia. This transaction was QGIF's first investment in the healthcare sector and part of a growing trend for infrastructure investors to consider investments in healthcare assets.

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## **ITOCHU CORPORATION**

Advised in relation to its strategic investment in Suntop, a PRC supplier of dialysis equipment and operator of dialysis clinics. The strategic investment will facilitate the expansion of Suntop's business and the building of connections with Japanese suppliers and medical institutions.

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## **I-MED NETWORK**

Advised the company and its management team in respect of the acquisition of I-Med Network by a consortium of investors led by EQT Mid Market. I-Med Network is leading Australian diagnostic imaging provider which had 204 clinics at the time of this transaction.

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## JAPARA HEALTHCARE LIMITED

Advised in relation to the initial public offering on the Australian Securities Exchange. Japara Healthcare operates 35 residential aged care facilities, mainly in Victoria.



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