



MANUFACTURING AND INDUSTRIALS

HELPING YOU ACHIEVE GROWTH AND ENVIRONMENTAL VALUE

Growth is the number one challenge for manufacturing and industrials businesses, whether through M&A activity or organically through improving volume, reducing costs and monetising R&D innovations.

We also recognise that businesses in this sector face an increasing compliance burden, in particular around environmental standards and workplace safety, with both legal and reputational consequences if the regulatory requirements are not properly navigated. Further, technology advances and cost pressures have ongoing implications for staffing requirements and associated industrial relations challenges. The changing nature of the market is exacerbated by the disruption and opportunities likely to arise from Brexit.

Our sector specialists understand these challenges and provide a full service across all key areas, including corporate and M&A, employment and pensions, [ESG](#), real estate and planning, trade law, intellectual property, IT, and competition and regulation.

Acting for many of the world's leading manufacturing and industrial organisations we are perfectly placed to help you succeed in the ever changing market conditions.

RECENT EXPERIENCE

AERNOVA AEROSPACE

Advising on its acquisition of a leading aerospace components manufacturing business from GE Aviation. The business is a leading supplier of major civil and military aircraft structures in hi-tech composites, metallic, acrylics and hybrid structures and is likely to increase Aernnova's long-term predictable revenues by approximately US\$200 million per year.

WEIR GROUP

Advising on the agreed £275 million sale of its Flow Control Division to First Reserve, a US private equity firm, following an auction process. Weir's Flow Control Division specialises in the design and manufacture of valves, pumps, and controls for the global power generation, downstream oil & gas and industrial sectors.

SYNTHOMER

Advising on the proposed acquisition of OMNOVA Solutions Inc. for approximately £654 million. OMNOVA develops, manufactures and markets emulsion polymers, speciality chemicals and decorative products. It provides engineered surfaces for various commercial, industrial and residential end uses.

ZHEJIANG CANGNAN INSTRUMENT GROUP

Advising on its H-Share listing on the Hong Kong Stock Exchange. Zhejiang Cangnan Instrument Group is a leading precision measurement instrument manufacturer in China with over 40 years' industry experience.

ELEMENTIS

Advising Elementis, a global specialty chemicals company, on its agreement in principle with Advent International in relation to the proposed acquisition of Mondo Minerals known as "Mondo", a leading integrated producer of industrial talc additives. The acquisition values Mondo at an enterprise value of US\$600 m on a cash free, debt free basis.

NINGBO JIFENG

Advising the Wang family, which controls the internationally active automotive component supplier Ningbo Jifeng Auto Parts (Ningbo Jifeng) on its strategic partnership with Grammer AG, a German components supplier serving the automotive and commercial vehicles industry.

OUR PEOPLE



MARK BARDELL
PARTNER, LONDON

+44 20 7466 2575
Mark.Bardell@hsf.com



**DR SOENKE
BECKER**
PARTNER, CO-HEAD
MANUFACTURING &
INDUSTRIALS,
GERMANY

+49 211 975 59072
Soenke.Becker@hsf.com



**VERONICA
ROBERTS**
PARTNER, LONDON

+44 20 7466 2009
Veronica.Roberts@hsf.com
