

# FINANCIAL BUYERS

---

We help financial buyers find the wins which generate outperformance in competitive global markets, providing sector expertise, local market knowledge and cutting edge legal solutions.

We can help [private equity](#) firms, sovereign wealth funds, alternative capital providers, pension funds, financial institutions and all other financial buyers with a range of areas including:

- local and global capital raisings
- deployment of capital through the entire spectrum of transactions, eg controlling or non-controlling, listed or unlisted, global or local, individual or consortium deals
- understanding new sectors through our market leading infrastructure, energy, financial services, telecommunications and technology and real estate sector experts
- changing your focus, eg moving from passive to active investing, into new geographies or across product types
- structuring co-investments and partnering with other financial buyers in consortium deals.

---

## RECENT EXPERIENCE

---

## **SIGNATURE GROUP**

On the launch of SSL Partners I and SSL Partners II, real estate funds established to develop and own premium quality care homes

---

## **INVESTA PROPERTY GROUP**

Advising on the acquisition of management rights of the listed ING Office Fund - now Investa Office Fund (IOF) with total assets of \$2.6 billion

---

## **ABACUS PROPERTY GROUP**

Advising on the establishment of a A\$600 million real estate joint venture investment trust with Heitman LLC (on behalf of a large Korean pension scheme) with the acquisition of properties at Walker Street Sydney and St Kilda Road, Melbourne

---

## **ASIA COAL**

Advising a Hong Kong listed company, on a HK\$150 million subscription of new shares by a third party investor involving a SFC whitewash waiver and SFC Repurchase Code repurchase of convertible bonds held by China Enterprise Capital, a private equity fund

---

## **ARCHER CAPITAL PTY LIMITED**

Acting for Archer Capital in respect of the sale of independent fuel distributor and retailer, Ausfuel, to Puma Energy

---

## **ANTIN INFRASTRUCTURE PARTNERS**

Advising on the management buyout of a company in the UK from confidential private equity sellers and incumbent management team and on its acquisition of BG Group's majority stake in the Central Area Transmission System (CATS) gas pipeline in the UK North Sea and associated infrastructure

---

## **OUR CAPABILITIES**

Our expert teams provide a diverse range of legal services to our clients in the Financial Buyers sector



## **ESG, SUSTAINABILITY AND RESPONSIBLE BUSINESS**

BOARDING / RESILIENT NATURE



## **PRIVATE EQUITY**

ADDING INSIGHT TO PRIVATE EQUITY TRANSACTIONS



## **REAL ESTATE FUNDS**

REAL ESTATE DELIVERED BETTER

[View All Solutions](#)

---

# OUR PEOPLE



**NICOLÁS MARTÍN**  
PARTNER, MADRID

+34 91 423 4009  
Nicolas.Martin@hsf.com



**GAVIN DAVIES**  
HEAD OF GLOBAL  
M&A PRACTICE,  
LONDON

+44 20 7466 2170  
Gavin.Davies@hsf.com



**ANDREW PIKE**  
EXECUTIVE PARTNER,  
EAST, SYDNEY

+61 2 9225 5085  
Andrew.Pike@hsf.com