



HERBERT  
SMITH  
FREEHILLS




## LUCY YAO

DIRECTOR, ALTERNATIVE LEGAL SERVICES,  
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[Mainland China](#)

Lucy leads Alternative Legal Services team at our Joint Operation firm Kewei in Shanghai.

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## BACKGROUND

Before starting her career in ALT, Lucy practised at a number of major international law firms for more than 15 years, advising on numerous cross-border M&A transactions and foreign investment projects in China.

Lucy is a qualified PRC lawyer. She holds a bachelor's degree in law from Peking University, as well as a master's degree in law from University College London. Her working languages are English and Mandarin Chinese.

## KEY SERVICES

[Alternative Legal Services](#)

[ALT: Competition, Regulation and Trade](#)

## EXPERIENCE

Lucy is one of a very few experts with experience in managing Alternative Legal Services (ALT) in China.

She has been responsible for the establishment and strategic management of an Alternative Legal Services (ALT) team in the Greater China region for multiple years.

Lucy leads a team of experienced lawyers and law graduates to collaborate with global offices to offer a tailored, cost-competitive solution to the document-intensive aspect of contentious and non-contentious legal work, including cross-border disputes, corporate investigations, due diligence, commercial contract reviews and capital markets transactions.

[Click](#) to view her full profile, and read more about Herbert Smith Freehills Kwei [here](#).