

# REAL ESTATE

## REAL ESTATE DELIVERED BETTER

---

Investing in, developing, occupying and funding real estate assets has never been more complex. The asset class has established its place as a key element of the investment strategies of many of the world's most significant international corporates and funds who are looking well beyond their domestic borders to fulfil their commercial needs.

Demands for new real estate development around the world, whether commercial, industrial, residential, or infrastructure related have brought a new set of international players to the market.

Our real estate sector specialists are here to support you on all types of transactions and projects from single assets to multi-jurisdictional portfolio deals and urban regeneration projects, across all asset classes including offices, logistics, retail, build to rent, hotels & leisure, infrastructure and energy. In a rapidly evolving world, we can also help you navigate your way through ESG, technology and data issues as they impact your real estate interests.

With local experts and a global view, our team is uniquely well placed to assess market trends and anticipate the effects of legal and regulatory developments so we can help you make the right strategic decisions for your real estate assets. As well as advising on the detail of specific transactions and projects we also share our thought leadership in our blogs, podcasts and webinars.

### **UK REAL ESTATE DEVELOPMENT NOTES**

[Find the latest on planning, general real estate, environment, construction, tax & real estate dispute resolution](#)

---

# RECENT EXPERIENCE

## **JOINT VENTURE FORMED BY CAIN INTERNATIONAL AND FREO**

Advising on the acquisition and financing of the Juno portfolio (formed by 28 office buildings located in Madrid and Barcelona) from Merlin Properties, and of the Albatros portfolio (formed by two office buildings located in Madrid), for an aggregate amount of c. €293 million

## **MACQUARIE CAPITAL**

Advising on the acquisition by Brigid Investments Limited (a Macquarie Capital and John Laing 50:50 joint venture) and financing of 240 let retirement units located across 76 sites across the UK

## **CHINA RESOURCES LAND**

Advising on their joint venture with Colony Northstar for the purchase of 20 Gresham Street, London for approximately £300 million

## **PUBLIC SECTOR PENSION INVESTMENT BOARD**

Advising on its joint venture with Long Harbour and Cadillac Fairview to form a £1.5 billion BTR platform

---

## **AXA REAL ESTATE**

Advising on the sale of 13 public buildings for €172 million by the Generalitat of Catalunya, Spain

---

## **GEMSHINE INVESTMENTS (S) PTE LTD**

Advising this incorporated joint venture between the Prudential-managed Asia Property Fund and Frasers Centrepoint Limited on the acquisition of debt and shares in Compass Point Mall, Singapore for a purchase price of S\$519 million

---

## **OUR CAPABILITIES**

Our expert teams provide a diverse range of legal services to our clients in the Real Estate sector

# **ESG, SUSTAINABILITY AND RESPONSIBLE BUSINESS**

BUILDING A RESILIENT FUTURE

## **REAL ESTATE**

REAL ESTATE DELIVERED BETTER

[View All Solutions](#)

---

# OUR PEOPLE



**DAVID SINN**  
MANAGING PARTNER  
– REAL ESTATE (ASIA  
PACIFIC),  
MELBOURNE  
+61 3 9288 1509  
david.sinn@hsf.com



**MATTHEW WHITE**  
PARTNER, LONDON  
+44 20 7466 2461  
matthew.white@hsf.com



**JULIE COUCH**  
PARTNER, SYDNEY  
+61 2 9225 5425  
Julie.Couch@hsf.com



**JEREMY WALDEN**  
MANAGING PARTNER,  
REAL ESTATE,  
LONDON  
+44 20 7466 2198  
Jeremy.Walden@hsf.com