

MAJOR LEASING

REAL ESTATE DELIVERED BETTER

The decisions you make in relation to your property assets can have long-term financial and practical implications for your business. By acting for developers, investors, funders and occupiers, we have the depth and breadth of experience in the corporate occupation field to help you make the right decisions.

With a particular focus on headquarter relocations, we can advise you on portfolio acquisitions, the disposal of legacy properties and the establishment of income producing structures such as sale and leasebacks.

We also offer ongoing asset management support as and when required throughout the duration of your occupation. Our integrated capabilities enable us to provide a seamless service and help you realise your objectives and requirements at each stage of the corporate occupation cycle.

For landlord clients, we help streamline the management of property assets – by providing a full real estate service, you can rely on our knowledge of the property at hand to help execute your letting strategy.

RECENT EXPERIENCE

KPMG

Advising on the drafting and negotiation of its lease agreement with Icade for the renting of KPMG's new French headquarters in the "Tour Eqho", a high-rise office tower located in La Défense (Paris' leading business district), totalling a 40,000 sq m surface and representing a yearly lease of €20 million

BRITISH LAND

Advising on the management of the Broadgate Estate, in the City of London, including on numerous lettings. The estate contains more than 15 major buildings, four separate managed communal areas and ancillary property and includes offices, retail, food and beverage outlets and leisure facilities set over approximately 32 acres

YVES SAINT LAURENT

Advising on the new lease for their 15,000sqm Paris HQ

PRIMARK

We are the trusted advisors of Primark in Spain, whom we advise in all of their leases of premises in Spain (including the lease of its flagship store in Madrid, with an area of ca. 19.000 sqm)

CANARY WHARF GROUP

Advising on its major lettings at its flagship iconic tower, One Canada Square. One Canada Square is an iconic tower building with 50 floors, located at the centre of Canary Wharf and holding a striking position in the London skyline

BROOKFIELD PROPERTY PARTNERS

Advising on the pre letting of 100 Bishopsgate, a c365,000 sq ft 37 storey tower in the City of London

OUR PEOPLE



JULIE COUCH
PARTNER, SYDNEY

+61 2 9225 5425
Julie.Couch@hsf.com



NICHOLAS TURNER
PARTNER, LONDON

+44 20 7466 2640
Nicholas.Turner@hsf.com



THOMAS KESSLER
PARTNER, GERMANY

+49 69 2222 82451
Thomas.Kessler@hsf.com



DAVID LACAZE
PARTNER, PARIS

+33 1 53 57 72 46
David.Lacaze@hsf.com