

# TECHNOLOGY, MEDIA AND TELECOMMUNICATIONS

SHAPING TOMORROW'S FUTURE

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The Technology, Media and Telecommunications (TMT) sectors are experiencing significant change at the moment; creating great opportunities and posing equally great challenges.

Few other industry sectors are as fluid, and few have the capacity to change businesses – or indeed society – as quickly or profoundly. The last few years have seen waves of disruptive technologies emerging, and that will continue. At the same time we expect the relentless digitisation of traditional industry sectors and business types to continue to give rise to fundamental changes in old markets, and re-write the rules on how businesses think and operate, and how they are put together.

We are helping our clients on this odyssey. We are helping them to frame their opportunities, and we are helping them to navigate through the challenges. We are there with our clients when they are engaging in their most complex, market-defining, 'first of a kind' deals, and when they are managing their most difficult, unexpected, 'first of a kind' challenges.

Our clients are engaging with all of these developments; looking for the opportunities, and dealing with the risks. They are asking themselves questions such as:

- What are the right models to adopt?
- What doesn't work anymore?
- Is our market changing under us, and if so how do we deal with that?
- Where will the next wave of competitors come from?
- How do you deal with the piecemeal regulation that is springing up to belatedly deal with all of the changes that are happening?

- How do we change from within whilst keeping our core business running smoothly?

With unrivaled expertise and extensive resources across the globe in these sectors, we are able to provide practical, informed, sensible solutions. Our sector expertise is backed by strong practice expertise, including our award winning transactional, regulatory and disputes teams.

These sectors are giving rise to great opportunities and great challenges: we are there with you.

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## RECENT EXPERIENCE

### HAPPIEST MINDS

Advising India's pioneering digital transformation company, Happiest Minds Technologies Limited, on its significantly oversubscribed IPO India's Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

[Find out more](#)

### AEGATE (A EUROPEAN IT SOLUTION PROVIDER)

Advising on its arrangements for the provision of medicines authentication technology and related services to participants in the European pharmaceuticals sector to enable them to comply with the requirements of the Falsified Medicines directive as well as advising on their data analytics and data services solutions

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## **CGI (FORMERLY LOGICA)**

Advising on its bid to advise the Ministry of Justice as its main provider of network and outsourced services in connection with the MoJ's Future IT/Telecoms Sourcing Programme

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## **CAPITA**

Advising in relation to contract arrangements for a new IT platform and business process outsourcing services to support the provision of mortgage operations and mortgage origination services to a major UK bank servicing more than 250,000 mortgage customers and £23 billion of lending

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## **SOFTBANK**

Advised SoftBank on its US\$250 million investment in GrabTaxi Holdings Pte Ltd, the largest mobile taxi booking app provider in Southeast Asia, as well as advising them on its US\$100 million investment in Indonesian online marketplace Tokopedia

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## **JIANGSU CHANGJIANG ELECTRONICS TECHNOLOGY CO. LTD. (JCET)**

Advising a Chinese semiconductor company, on a pre-conditional voluntary general offer for STATS ChipPAC Ltd., a company listed on the Singapore Stock Exchange worth US\$780 million. This was one of the largest TMT deals in Singapore in 2016 and was one of the biggest Chinese acquisitions in the semiconductor space. This deal won Southeast Asian Asset & Corporate Finance Deal of The Year, Asian Legal Business (ALB) Awards 2016

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## OUR PEOPLE



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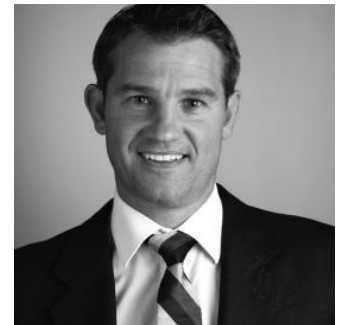
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## OUR CAPABILITIES

Our expert teams provide a diverse range of legal services to our clients in the Technology, Media and Telecommunications sector

**TECHNOLOGY, MEDIA AND  
ENTERTAINMENT, AND  
TELECOMMUNICATIONS**

AT THE VOREFRONT OF INNOVATION.





**OUTSOURCING**  
STAYING AHEAD IN THE GLOBAL OUTSOURCING MARKET



**CYBER AND DATA SECURITY**  
LEGAL, TECHNICAL AND COMMERCIAL EXPERTISE TO KEEP YOUR BUSINESS CYBER SECURE



**INTELLECTUAL PROPERTY**  
MAKING THE MOST OF INNOVATION



**DATA PROTECTION AND PRIVACY**  
PRACTICAL AND COMMERCIAL ADVICE TO CUT THROUGH THE WEB OF DATA REGULATION

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