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ZUBAIR MIR

MANAGING PARTNER, MIDDLE EAST

[Dubai](#)
[Middle East](#)
[Africa Group](#)

Zubair is a corporate partner and head of our Middle East practice.

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KEY SERVICES

[Mergers & Acquisitions](#)
[Corporate](#)

KEY SECTORS

[Banks and other Financial Institutions](#)
[Financial Buyers](#)

EXPERIENCE

Zubair is a corporate partner and head of our Middle East practice, helping clients with M&A, private equity, asset management and both conventional and Islamic investment fund formation. He regularly works with boards of financial institutions, private equity houses, asset managers and sovereign wealth funds on a broad range of complex, cross-border corporate transactions.

He has been based in the Middle East since December 2000, having previously worked in London and Melbourne.

Zubair has been consistently named as one of the world's leading corporate finance and investment funds lawyers annually for the last 15 years by various international legal directories including *Legal 500*, *Chambers Global* and *The International Who's Who of Private Funds Lawyers*.

Zubair has been inducted into *The Legal 500 EMEA Hall of Fame - 2018*, he is the only specialist recognised for Investment Funds in the UAE.

Private Equity International named him as one of the '30 Most Influential Lawyers in Global Private Equity' in their most recent global list.

Zubair's experience includes advising:

ENGIE on its successful bid to acquire a 40% equity stake in DFM-listed National Central Cooling Company PJSC (Tabreed) from Mubadala Investment Company for AED 2.8 billion

BMA International on the auction sale of its 100% stake in Retail Arabia, the franchise owner of 26 GEANT hypermarket and supermarket stores in the United Arab Emirates, Bahrain and Kuwait (and 4 Gulfmart supermarkets in Bahrain), to Majid Al Futtaim Holdings

Investcorp Bank on the structuring and establishment of the Investcorp Gulf Opportunity Fund I and Investcorp Islamic Gulf Opportunity Fund I, seeking to raise in aggregate US\$1 billion in the Middle East and North Africa region

Investcorp Gulf Opportunity Fund on the acquisition of a minority stake in Gulf Cryo - a leading industrial company based in Kuwait - and the acquisition of a majority stake in L'Azurde, the world's fourth largest gold and jewellery manufacturer headquartered in Riyadh

Emirates Telecommunications Corporation on its US\$2.65 billion acquisition of Pakistan Telecommunication Company Limited and its US\$2.89 billion acquisition of Egypt's third mobile operator licence
