



RODDY MARTIN

PARTNER, GLOBAL HEAD OF AUTOMOTIVE

[London](#)

[India Group](#)

Roddy has almost 30 years' experience of advising on a wide variety of M&A transactions.

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BACKGROUND

Roddy graduated from Southampton University in 1992 with a Bachelor of Laws with Honours. He completed the Law Society Finals with Honours in 1993. He qualified as a solicitor in England and Wales with Herbert Smith in 1995. He qualified as a solicitor in Hong Kong in 2006 where he worked between 2005 and 2007. Roddy joined Herbert Smith in 1993 and has been a partner since 2003.

KEY SERVICES

[Mergers and Acquisitions](#)
[Corporate](#)

KEY SECTORS

[Manufacturing and Industrials](#)
[Consumer](#)

EXPERIENCE

Roddy has considerable experience of advising on cross-border M&A deals, both inbound and outbound, notably those involving newly-industrialised economies, particularly India and China, with a focus on public takeovers, schemes of arrangement, sell-side and buy-side private auctions and bi-laterals, joint ventures, buyouts and minority participations.

Roddy is client relationship partner for a number of FTSE companies and international conglomerates.

He heads the firm's global Automotive practice and India Corporate practice.

"Pragmatic and highly effective", *Legal 500 UK*

"Very pragmatic and helpful", *Chambers Asia Pacific*

Ranked individual, *Chambers Global* - Corporate/M&A (expertise based abroad) - India

Roddy's experience includes advising:

- Inchcape, the world's largest independent automotive distributor, in relation to various matters, including its £1.3 billion cash and shares business combination with Derco, the largest independent automotive distributor in Latin America, and on its disposal of Inchcape Fleet Solutions to Toyota Financial Services
- Airtel Africa on \$550 million of investments into its mobile money platform, Airtel Mobile Commerce, from MasterCard, TPG, Qatar Holding and Chimera Investment which valued the mobile money business at \$2.65 billion
- TUI Travel on its £5.2 billion merger by scheme of arrangement with TUI AG to create one of the first German incorporated, LSE listed, FTSE companies
- PA Consulting Group on the controlling investment by scheme of arrangement from The Carlyle Group, valuing PA at \$1 billion
- Reliance Communications on its proposed \$1.6 billion sale of its telecom towers business to Brookfield Infrastructure
- United Spirits on its £430 million disposal by auction sale of Whyte & Mackay to Emperador
- United Breweries on the partial disposal of its interests in United Spirits to Diageo, with a deal value of £1.2 billion
- the owners of Harrods (a Fayed family trust) on the £1.5 billion+ sale of Harrods Group to Qatar Holding, the investment arm of the Qatar Investment Authority
- China National Offshore Oil Corporation (CNOOC) on its \$18.5 billion merger proposal with Unocal Corporation

- the seven global investment banks providing the equity bridge on Kohlberg Kravis Roberts & Co/Pessina's £11 billion takeover of Alliance Boots
- major national oil companies on their proposed takeovers of Bowleven, First Calgary and Petrokazakhstan