



NEIL WARRINER

PARTNER

London

Neil heads up our UK real estate tax practice.

+44 20 7466 2330 +44 780 9200684

Neil.Warriner@hsf.com

KEY SERVICES

Tax
Real Estate

KEY SECTORS

Real Estate
Infrastructure

EXPERIENCE

Based in London, Neil heads our UK real estate tax practice, helping clients structure their real estate deals (acquisitions, disposals, developments, joint ventures, fund establishments, inward/outward investment) in a tax efficient way. His advice to clients not only take into account increasingly complex tax law and practice but also the realities of dealing with tax authorities and public perception.

Neil has extensive experience in assisting different types of clients (including sovereign wealth funds, pension funds, insurance businesses, private equity funds, real estate investment trusts, large corporations and public bodies) to achieve their overall objectives.

Having been a tax partner for over 20 years, Neil is uniquely placed to provide clients with technical and practical advice and guidance to steer them through the tax maze in a commercially workable way. He is recognised in the legal directories (and has been for many years) as a leading tax practitioner in relation to both direct and indirect taxes.

Neil is well-known for finding solutions to help clients get their deals done, rather than simply spotting problems. He has a good reputation among clients for being user-friendly and able to explain complex concepts in words of one syllable.

He has also been a member of the Confederation of British Industry's Tax Committee. Through this

Neil has gained first-hand experience of how businesses work with governments to develop tax laws and how these are applied in practice.

Neil's experience includes advising:

- Anschutz Entertainment Group on the £250 million joint venture with Crosstree to create a 110 shop unit designer outlet village next to the O2 arena London's Greenwich Peninsula
- British Land on its new development at Canada Water, London
- A Sovereign Wealth Fund on its acquisition of 25% of the Crown Estate's £1.8 billion Regent Street portfolio and the subsequent extension of its partnership with the Crown Estate through the acquisition of the £390 million Quadrant 3 development, a landmark mixed use building which is home to a number of well-known restaurants, retailers and businesses, all in London
- Oxford Properties on its 50% joint venture with British Land for the development of The Leadenhall Building in the City of London
- A Middle Eastern Sovereign Wealth Fund on its three way joint venture with Delancey and APG to combine the residential developments at East Village and Elephant and Castle in London and create a £1.4 billion JV vehicle for rented housing