



MARNIE FELS
EXECUTIVE COUNSEL

[Sydney](#)
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Marnie specialises in leveraged and acquisition finance and corporate finance.

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BACKGROUND

Marnie joined the Perth office of Herbert Smith Freehills as an articled clerk and moved to the Sydney office to join the Banking and Finance group in 2002.

Marnie holds a Bachelor of Laws (Distinction) from The University of Western Australia.

Marnie is admitted as a solicitor of the Supreme Court of New South Wales.

KEY SERVICES

Finance
Acquisition and Leveraged finance

KEY SECTORS

Financial Buyers
Banks

EXPERIENCE

Marnie specialises in and has extensive experience and expertise advising mid-market and large domestic and international private equity sponsors as well as banks and financial institutions. Marnie also has experience advising project sponsors and equity investors in relation to the financing of major projects and the acquisition of infrastructure assets.

Commended by clients for her intelligence and warmth, Marnie is an excellent communicator who works with client teams to achieve commercial results.

Marnie is named as a Best Lawyer in Australia for Leveraged Buyouts, and is also named in the Asia Pacific Legal 500.

- Bain Capital in relation to its \$3.5 billion acquisition of Virgin Australia Group by way of a deed of company arrangement and all related financing arrangements
- Funds managed by Brookfield and its institutional co-investors, through a joint venture with Qube Holdings, on the acquisition financing for Asciano Limited's Patrick Terminals business for approximately \$2.9 billion by way of scheme of arrangement
- Liverpool Partners on the financing for the acquisition of Seven Miles Coffee Roasters and Australian Beverage Corporation
- Livingbridge Australia in relation to the financing for its acquisition of a significant stake in Queensland GP clinics, Smart Clinics and Adelaide GP clinics, Better Medical
- Odyssey Private Equity on the financing for its investment in Sushi Sushi
- Pacific Equity Partners in relation to the financing of its acquisition of the Acumen electricity metering infrastructure business
- Potentia Capital on the financing for Education Horizons Group and the acquisition financing for Double First
- Prime Infrastructure in respect of the banking and finance aspects of the A\$1.8 billion recapitalisation, including negotiating with a number of different bank syndicates in relation to the financings. The deal was named joint winner of the Finance Asia Most Innovative Deal for 2009
- The Growth Fund on:

- the financing for the acquisition of AFS Logistics
- the financing for the acquisition of My Pet Warehouse
- the financing for the acquisition of Guest Group
- the financing for the acquisition of M&J Chickens
- The Riverside Company on:

- the financing for the acquisition of Altius Group and the subsequent bolt-on acquisition of Nabenet
 - the unitranche financing for the acquisition of in Avance Clinical
 - the financing for the acquisition of Energy Exemplar by way of unitranche loan
 - the financing for the acquisition of Independent Living Solutions
 - the financing for the acquisition of Waste Services Group
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