



## MARK ROBINSON

PARTNER

Singapore

Mark is a global technology, media and telecoms sector specialist.

+65 68689808

Mark.Robinson@hsf.com

## BACKGROUND

Mark is qualified in the United Kingdom and Australia and is a registered foreign lawyer in Singapore.

## KEY SERVICES

Corporate  
Cyber Security

## KEY SECTORS

Financial Buyers  
Technology, Media and Telecommunications

## EXPERIENCE

Mark has assisted clients on world-class corporate transactions, innovative and strategic commercial arrangements and complex regulation, data and intellectual property matters.

Mark has worked across Asia Pacific, Europe, Middle East and Africa. According to *Chambers Asia Pacific 2016*, Mark "gains praise from a range of market sources, with one client saying he has 'brilliant skills, and has a huge amount of experience in the industry'", "one peer enthuses 'He's bloody good!'" and he "is noted for having a 'strong grasp of the big picture and the details that can make or break a transaction'". Mark leads an extremely strong practice that maintains an excellent bench of lawyers and garners praise for its outstanding client service.

Mark's experience includes advising:

- Standard Chartered Bank on its US\$3 billion IT transformation programme, and on the establishment of the Cyber Defence Alliance joint venture with Barclays, Santander, Deutsche Bank and Lloyds
- SoftBank on its joint venture with Bharti focused on the mobile internet ecosystem (including its joint

venture with Yahoo! and US\$175 million equity funding round), on its total US\$1.2 billion equity funding round investments into taxi app GrabTaxi and on its total US\$500 million equity funding round investments into taxi app Ola Cabs

- a major sovereign wealth fund in Southeast Asia on its investment into Skyscanner, the travel search engine company, as part of a £128 million funding round together with Artemis, Baillie Gifford, Vitruvian Partners and Yahoo! Japan, joining SEP and Sequoia, and on the subsequent £1.4bn sale of Skyscanner to Ctrip
- Astro, a leading integrated pay-TV, radio, publications and digital media consumer entertainment group, on the disposal of its stake in AETN All Asia Networks, a joint venture with A+E Networks to launch and operate branded channels and services including HISTORY, Crime & Investigation Network and bio channel
- Essar on Vodafone's US\$11 billion investment into Vodafone India and related joint venture and put and call options (India's largest inbound M&A at the time), the eventual US\$5 billion sale of its interests to Vodafone, and on its interests in one of the world's largest towercos, Indus Towers, a joint venture between Vodafone India, Bharti Airtel and Idea Cellular