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JULIAN POLLOCK

PARTNER

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Julian is joint head of the UK real estate investment practice.

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KEY SERVICES

Real Estate
Projects

KEY SECTORS

Real Estate
Energy

EXPERIENCE

Julian has acted on some of the UK's highest profile and complex investment, development and infrastructure projects.

Based in our London office he has more than two decades advising clients from across the real estate sector on their transactions and projects.

Julian advises institutions, private and public property companies, government, corporates and banks on key structured investment acquisitions and disposals, joint ventures and developments. This includes both domestic clients and also inbound investors, particularly those from Asia.

Julian helps clients with structured investment transactions for the acquisition and disposal of major UK office, retail, distribution and residential properties. His expertise includes designing and implementing complex structured transactions with corporate, tax, finance and property elements. He also acts for institutions and listed property companies on major leasing transactions including HQ pre-lets.

Julian has also guided clients through major development projects including several of the UK's largest regeneration projects including Kings Cross Central and Stratford. From Central London offices, major shopping centres, hotels, student housing, residential-led mixed use schemes and distribution centres, Julian has advised on all aspect of the development lifecycle with a particular emphasis on development joint ventures.

He has also advised on the retail aspects of some of the UK's leading infrastructure projects in the energy, airport, rail and transport sectors.

Chambers and *Legal 500* have both recognised Julian as a leading real estate practitioner. Clients say "he takes a very practical approach and is easy to deal with. He is a tough yet commercial negotiator."

Julian's experience includes advising:

London & Continental Railways on the King's Cross Central regeneration project and its joint venture with Argent and on The International Quarter in Stratford and its joint venture with Lend lease, all in London

EDF on its new nuclear build programme including the development of the UK's first new nuclear power station in 30 years at Hinkley Point C and its projects at Sizewell and Bradwell

Hammerson on its £518 million disposal of its London office portfolio to Brookfield and numerous UK development projects and joint ventures including Globe House, the Euston Estate, Watermark Southampton and 10 Grosvenor Street

Hines on numerous office, logistics and student housing projects including their acquisition, development and financing of the Willow student housing portfolio and their student housing joint venture with Henderson Park

Brockton on several Thames Valley office developments including Thames Tower Reading and The Porter Building Slough and on Central London acquisitions including the Foyles Building, Charing Cross Road and 169 Union Street SW1

URW on the non-retail aspects of their developments at Westfield London and Westfield Stratford including the letting and forward sale of Building M7 Westfield Avenue and the real estate aspects of the Cherry Park residential development