



HAYLEY NEILSON

PARTNER

[Sydney](#)
[Australia](#)

Hayley is the head of the national leveraged finance practice. She is a finance partner in our Sydney firm and specialises in leveraged and acquisition finance, corporate finance and corporate restructuring.

 +61 2 9322 4376  +61 408 178 023

 Hayley.Neilson@hsf.com

BACKGROUND

Hayley was made a partner in 2008, and previously spent four years as a senior associate in the leveraged finance team at another London law firm.

Hayley holds a Bachelor of Laws (Honours) and a Bachelor of Commerce from Monash University in Victoria.

KEY SERVICES

Finance
Corporate

KEY SECTORS

Financial Buyers
Financial Buyers

EXPERIENCE

Hayley helps clients achieve their goals on the most complex and significant transactions. Her market leading practice is focused on advising mid-market and large cap domestic and international private equity sponsors as well as banks and financial institutions on M&A and event driven transactions and restructurings.

She has negotiated some of the most complex financing arrangements in the Australian leveraged finance market. This includes advising TPG on the financing of the acquisition of Ingham Enterprises in 2013 – which remains the largest LBO financing in the Australian market for a number of years.

Hayley is named as a leading individual in Acquisition Finance in the *Chambers Asia-Pacific* guide and *Chambers Global* guide. The guides note that Hayley is widely recognised for her work on leveraged acquisitions, where she is “very highly rated” and “a serious player”. Hayley’s profile in this space is recognised by interviewees who highlight that “she is technically strong and her client service is fantastic”. Clients praise her ability to “keep abreast of the marketplace and on top of commercial matters”.

She has advised:

- Pacific Equity Partners in relation to the financing of Acumen
 - Adamantem Capital and Liverpool Capital Partners in relation to the financing of public to private acquisition of Zenitas Limited
 - Cardno Limited and Intega Group Limited in relation to the financing of their demerger
 - The Carlyle Group and Varde owned BIS on the refinancing following its equity recapitalisation
 - TPG Capital in relation to financing of the acquisition of Ingham Enterprises and the subsequent sale and leaseback of certain properties and recapitalisation of Inghams Enterprises
 - CIMIC Group (formerly Leighton Holdings) in relation to the financing for the 50:50 investment partnership with funds managed by Apollo Global Management of CIMIC’s operations and maintenance services business. This included Vendor financing, Australian debt and the first A\$ denominated US TLB financing
 - Seven Group in relation to the acquisition and related debt restructuring of Nexus Energy
-

