



HERBERT
SMITH
FREEHILLS



CRYSTAL KU

SENIOR ASSOCIATE

[Sydney](#)
[Australia](#)

Crystal is a senior associate in our Real Estate group, based in Sydney.

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BACKGROUND

Crystal graduated from the University of Western Australia with a Bachelor of Laws and is admitted to the Supreme Court of New South Wales, the Supreme Court of Western Australia and the High Court of Australia. Prior to relocating to our Sydney office, Crystal was a senior associate in our Perth office.

KEY SERVICES

[Real Estate](#)

KEY SECTORS

[Real Estate](#)
[Real Estate Acquisitions and Disposals](#)

EXPERIENCE

Crystal assists clients to acquire, develop, lease and sell major commercial, industrial and retail real estate.

Crystal specialises in a range of property areas, including acquisitions and disposals of development land, shopping centres and commercial buildings, complex commercial and leasing matters, development joint ventures, integrated strata and mixed-use developments, and general commercial property-related advice.

Crystal acts for a number of Australia's large property owners and developers, as well as government departments. Crystal's current clients include Lendlease, Coles Group and Property NSW.

Crystal is focused on delivering commercial outcomes for her clients and takes a straightforward, solutions-focused approach.

Crystal's experience includes advising:

- Lendlease as developer on the commercial leasing of 180 George St, Sydney (Sydney Place, Circular Quay), including agreements for leases and leases to JLL, Salesforce and others
- Coles on the acquisition and disposal of shopping centre sites (including subdivision aspects) and the development and leasing of new and existing stores
- Lendlease managed fund, Australian Prime Property Fund Commercial (APPF Commercial), on the joint venture interest in the Victoria Cross Over Station Development Tower, North Sydney
- Investa Nominees on various commercial and retail leasing issues (providing leasing advice and drafting associated documentation), including on the retail and commercial redevelopment of the QV1 building in WA.