




ANNE PETITJEAN

PARTNER

[Paris](#)

Anne Petitjean is a partner in our real estate practice in Paris.

 +33 1 53 57 13
55

 anne.petitjean@hsf.com

 [linkedin.com/in/anne-petitjean-07540223](https://www.linkedin.com/in/anne-petitjean-07540223)

BACKGROUND

Anne joined Herbert Smith Freehills in March 2018 after 11 years in the real estate department of an international law firm.

KEY SERVICES

[Real Estate](#)
[Construction and Engineering](#)

KEY SECTORS

[Real Estate](#)
[Government and Public Sector](#)

EXPERIENCE

Anne is a Paris-based real estate lawyer who has almost two decades of experience with clients on all aspects of high profile real estate transactions and particularly complex construction, development and off-plan matters from the launch of the project right up to the sale or lease of the property.

Anne's in-depth knowledge on off-plan sales and commercial leases, town planning, construction development enables her to provide strategic advice to landlords, tenants, institutional investors, French and international funders and developers in the office, industrial, logistic, leisure and fashion sectors.

Anne's experience includes advising:

- Aesio Mutuelles for the negotiation of an off-plan commercial lease for its new headquarters in Paris (17ème) consisting of a 5,000 sq. m. office building
- Societe Generale on the sale and lease-back of a 10,600 sq. m office building located 50, rue d'Anjou, Paris
- Groupe La Francaise, a French real estate asset manager for multiple transactions
 - acquisition and negotiations of an off-plan commercial lease for a 5,600 sq. m. building at 47, avenue Berthelot in Lyon for ERAFP;
 - acquisition and negotiation of off-plan commercial leases for a 15,000 sq. m. building at 174, avenue Jean Jaurès in Lyon (Brickwall building).
- International Hotel Investments PLC, a hotel and real estate developer and operator, on the implementation and the development of a five star luxury hotel in Cannes
- the joint venture created by La Francaise Real Estate Manager and CPPIB on a complex real estate development project Pleyel/Le Grand Paris

- a complex real estate development project Pleyel/Le Grand Paris (one of the highlights of the “Grand Paris” project: ZAC Pleyel), for the development of a 33,500 sq. m. office building
- the joint venture created by La Francaise Real Estate Manager and CPPIB for the development of an office building with 21,500 sq. m. in Villejuif.

PUBLICATIONS

- [« Comment réduire sa surface de bureau au titre de son bail commercial ? »](#), client webinar organised by Anne Petitjean in collaboration with Sophie Brezin and Upside Partners, 8 August 2020
- [« Comment gérer vos locaux / votre prise à bail à la fin du confinement ? »](#), client webinar organised by Anne Petitjean in collaboration with Upside Partners (Guillaume Savard), 30 April 2020
- [« Les implications juridiques du Covid 19 - Quels impacts sur les projets immobiliers en cours de construction ? »](#), article, Institut de l'épargne immobilière et foncière (IEIF), 2 April 2020
- [« Les CAPEX preneurs dans le cadre de la prise à bail »](#), client event in collaboration with Upside Partners (Guillaume Savard and Stéphane Bund), 5 March 2020
- [« Immobilier : comment sortir le coliving du flou juridique »](#), interview, La Tribune, 17 December 2019
- [« Investing in Greater Paris \(le Grand Paris\) »](#), client webinar organised in collaboration with Anne Génot from La Française, 25 September 2019
- [« Vers la fin des recours abusifs contre les permis de construire »](#), client event organised by Anne Petitjean, 14 February 2019
- [« Big Data et urbanisme, forces et limites : l'exemple de la recherche de constructibilité »](#), client seminar led by Anne Petitjean in collaboration with Head of

IP/TMT Alexandra Neri, and guest speakers Benjamin Pautrot and Blaise Heurteux, HBS Research, 5 July 2018

- [« Elan relance la mue des bureaux en logements »](#), article, L'Agefi Hebdo, 21 June 2018
- [« Les transformations d'immeubles créatrices de valeurs : l'exemple des résidences hôtelières et des meublés touristiques »](#), client seminar led by Anne Petitjean, with guest speaker Gabriel Matar (FRICS) of Sentinel Hospitality, 31 May 2018
- [« Loi ELAN : Vers un meilleur équilibre économique des opérations de transformation de bureaux en logements ? »](#), article, La Lettre des Juristes d'Affaires, 14 May 2018
- [« Le Grand Paris, entre opportunités et complexités pour les opérateurs immobiliers »](#), interview, Business Immo, 18 May 2017

RANKINGS

- *Décideurs 2019* - Construction Planning & Infrastructure
Anne is recognised for her legal expertise in Construction and Planning
- *Legal 500 EMEA 2019*
"The practice [...] includes key member Anne Petitjean"
- *Legal 500 EMEA 2020*
Referred to as: "Next Generation Partner",
"Singled out for her property development expertise."
"A great professional whose high-level technique and business approach of matters are comforting for clients. She is a real asset to have on one's side."