



AARON WHITE
PARTNER

[Brisbane](#)
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Aaron is a Partner in the corporate division who specialises in international transactions, projects and regulatory matters in the telecoms and technology sectors.

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BACKGROUND

Aaron is qualified in the United Kingdom and Australia.

KEY SERVICES

Technology, Media and Entertainment, and
Telecommunications
Outsourcing

KEY SECTORS

Technology, Media and Telecommunications

EXPERIENCE

Aaron works with corporates and investors in the telecoms and technology sectors. He spent a number of years working at mobile operator O2 and also at Telefonica's digital division. He has experience advising a broad cross-section of companies on strategic transactions and projects across fibre networks, mobile towers, data centres, satellite and subsea cable systems, as well technology collaborations and investments in high-tech start-ups. Aaron's experience means he is well placed to help companies use digital technologies and approaches to create value.

Aaron's practice is global, recently working with clients in the UK, Australia, the U.S., Africa and Latin America. His experience of telecoms regulation covers the EU and the UK, together with a diverse range of developing economies.

Aaron's experience includes advising:

- OneWeb on its merger with Eutelsat in an all-share transaction
- a private capital investor on its proposed acquisition of a majority interest in Spark New Zealand's mobile towers business
- IHS Towers on its US\$400m acquisition mobile infrastructure in South Africa from MTN SA
- GIC on its acquisition of a 30% stake in CETIN Group - a leading telecommunications infrastructure provider in Central and Eastern Europe
- Telefonica on £31bn merger of Virgin Media and O2 in a 50-50 joint venture
- Orange Group on its €350m acquisition of hybrid cloud-based infrastructure services and big data analytics group Basefarm Holding
- Bharti Global Limited on the acquisition of the OneWeb LEO satellite business in connection with its U.S. court-supervised sale process, as well as equity fundraising by Softbank, Hughes Networks and Eutelsat
- I Squared Capital on its US\$1.86 billion acquisition of Hutchison Telecommunications' fixed line business
- Pearson plc, the world's leading learning company, on the divestment of its K-12 courseware businesses globally
- Sumitomo Corp on its acquisition of Q-Park Nordics, the largest Nordic parking lot operator, from U.S. investment fund KKR
- Pearson plc, the world's leading learning company, on its acquisition of Australian workforce AI and predictive analytics company, Faethm
- A confidential consortium on its proposed acquisition of Australian Tower Network, the Australian mobile infrastructure business of Singtel Optus
- nbn on its the AUD\$11bn purchase of Telstra's national copper and HFC networks and Optus' national HFC network
- Speedcast International Limited - an Australian company specializing in communications satellite technology - on its plan of reorganization and emergence from the Chapter 11

process under the ownership of Centerbridge Partners, L.P.

- Telefonica and Virgin Media O2 on its mobile network sharing arrangements with Vodafone, including for 5G mobile services, and the proposed sale of a stake of its UK mobile infrastructure JV 'CTIL' with Vodafone
- Virgin Media on its long-term £1bn plus wholesale mobile network services agreement with Vodafone, including its launch of 5G services
- the world's leading information services company on a number of communications infrastructure projects and transactions, including high value investments in subsea cable systems and cloud infrastructure such as data centres globally
- VEON on its US\$1bn project with Ericsson for the digital transformation of its IT business support systems in multiple jurisdictions
- Antin Infrastructure Partners on the acquisition of Spanish fibre optic wholesale operator Ufinet
- SingTel on its US\$1.25bn co-investment with Warburg Pincus, Temasek, and SoftBank in Airtel Africa Limited