

VENTURE CAPITAL

WORKING WITH INVESTORS, BUSINESSES AND FOUNDERS

Globally, a growing weight of private capital is moving to non-control investments, particularly into tech, energy markets, biotech and other emerging industries. We work with investors, businesses and founders across the life cycle of start-up, business expansion and liquidity, providing strategic counsel.

Our venture capital teams work across the UK, Europe, Middle East, Asia and Australian markets and regularly advise on transactions involving cross-border investments from or into the United States.

We are a leading venture capital firm in the Asia Pacific and the pre-eminent venture capital and private equity law firm in Australia.

We have a deep and established practice acting for entrepreneurial and high growth start-up and scale-up companies particularly in the tech and new energy sectors corporates.

We also regularly act for investors, including venture capital firms, private equity houses, family offices and corporate venture arms of major companies on venture capital and non-control private investment.

The range and depth of our practice means that we see both sides of the market, and have an excellent understanding of the dynamics involved.

We work across the full life cycle of the business creation and expansion journey - from start-up phase to expansion capital, to acquisitions for growth to liquidity transactions, including IPOs and mergers and acquisitions, supported by our global ECM and M&A practices.



RECENT EXPERIENCE

AN INVESTOR IN ZOOX

An investor in Zook, a robotics company pioneering autonomous mobility on its A\$650 million Series A capital raising.

CAMPAIGN MONITOR

Campaign Monitor, an Australian email marketing software company on its US\$400 million Series A capital raising.

DEPUTY

Deputy on its US\$82 million Series B capital raising with lead investor US based Institutional Venture Partners and US\$25 million Series A capital raising from US based OpenView Venture Partners.

GROK VENTURES

Grok Ventures on its investment in Sun Cable Project, a \$20 billion project that will be the world's largest solar farm, spanning 15,000 hectares in the Northern Territory, Australia.

TELEFÓNICA VENTURES

Telefónica Ventures on more than 20 corporate venture capital investments in technology start-up companies in the US, the UK and Israel.

AOL

AOL on its corporate venture capital programme, including its minority investment in a UK start-up focused on the provision of financial grade blockchain technology for settlement and payment activities.

OUR PEOPLE



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