

# REAL ESTATE ACQUISITIONS AND DISPOSALS

REAL ESTATE DELIVERED BETTER

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Uncertainties across the world economies offer up a range of opportunities for today's property investors. This is likely to keep activity buoyant in the world's key real estate investment destinations for some time to come.

Ownership structuring, tax considerations, due diligence and transaction project management play significant roles in the successful execution of property investment deals.

Our experts across real estate, finance, corporate, tax and project management disciplines come together to help clients deliver their investment strategies in an optimal way.

Operating across the primary real estate sectors (commercial/ industrial/ residential) and a wide range of specialist sub sectors (shopping centres/ hotels and leisure/ healthcare/ student accommodation) provides an acute sector focus.

The deep market knowledge we have gained from working on some of the most significant real estate acquisitions and disposals in the market gives us the vision to help our clients succeed.

Whether clients are acquiring or disposing of portfolios, dealing with single assets, corporate property portfolio divestment, listed and unlisted property unit trust takeovers and mergers, REITs and/ or portfolio asset management we have the experience to add real value.

- [Property Taxes](#)
- [Major Leasing](#)

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## RECENT EXPERIENCE

### **AMUNDI IMMOBLIER**

Advising on the acquisition of two large pan-European portfolios across France, Germany, UK, Netherlands, Austria Finland and Luxemburg

### **CORDING REAL ESTATE**

Advising on the acquisition of a real estate portfolio comprising ten commercial properties by way of a combined share and asset deal including the establishment of a joint venture and the financing of the transaction

### **BARAKALDO SHOPPING CENTRE**

Advising on the sale of Barakaldo Shopping Centre, Bilbao, Spain (for an amount of €170 million). We acted for the seller Oaktree, and the purchaser was Lar Socimi (a Spanish REIT)

### **UNIBAIL-RODAMCO-WESTFIELD**

Advising on all real estate aspects of its joint venture PSP Investments and QuadReal to form the "Cherry Park Partnership". The Partnership will deliver a £670 million Private Rented Sector (PRS) residential scheme

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## SCAPE AUSTRALIA

Advising on the acquisition of the student accommodation portfolios of Urbanest and Atira, valued at A\$2 billion and A\$670 million respectively.

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## MERRY HILL SHOPPING CENTRE

Acting as international counsel for the QIC International Property on the A\$795 million sale of its 50% economic interest in UK shopping centre, Merry Hill. We advised on all aspects of the disposal, including vendor due diligence and operation of the online data room, negotiation of the transaction documents and co-ordination of other advisers and officers in various offshore jurisdictions

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## OUR PEOPLE



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