

LOAN PORTFOLIO TRANSACTIONS

AT THE FOREFRONT OF GROWTH AND INNOVATION

The international market has seen significant growth and innovation in loan portfolio sale transactions in recent years. Our Loan Portfolio Transactions team has been at the forefront of this trend, advising on all market-leading loan portfolio sale transactions.

With a deep understanding of the characteristics of the market and leading the bulk of loan portfolio transactions since the global financial crisis we have deep expertise and experience negotiating with, and acting for, a wide range of different buyers and sellers, from financial institutions to private equity and hedge funds, giving us insight into differing motivations and interests.

We understand the key legal issues associated with acquiring and financing a loan portfolio which is critical in developing the best solutions to acquire or divest non performing loan portfolio assets. Our multidisciplinary and sector-based approach allows us to deliver value by focusing on the critical issues for our clients.

Our deep sector expertise covers loan portfolio transactions including corporate, commercial, residential mortgage, auto, floor-plan finance, credit card, personal loans and have significant experience in structuring complex, novel and bespoke loan portfolio sales, including trust and securitisation structures.

Our loan portfolio transactions team is multi-disciplinary and operates globally, with extensive debt finance, M&A, general corporate and disputes experience.

RECENT EXPERIENCE

BLACKSTONE GROUP

Advising on the sale of a £1.4 billion portfolio of distressed property loans by RBS to a Blackstone managed fund.

OAKTREE CAPITAL MANAGEMENT

Advising on its acquisition of a €740 million loan portfolio comprising Spanish and Portuguese commercial real estate properties, held by FMS Wertmanagement on the Department of Business, Innovation and Skills on the sale of a £900 million portfolio of UK mortgage-style student loans.

THE CO-OPERATIVE BANK PLC

Advising in its disposal of a portfolio of commercial loans in the renewable energy sector (with a par value of approximately £323 million) to L1 Renewables Limited, a wholly owned subsidiary of Universities Superannuation Scheme Limited, the sole corporate trustee of the Universities Superannuation Scheme.

CLARENDON PORTFOLIO: KKR, VÄRDE PARTNERS AND DEUTSCHE BANK

Advising on the asset-backed financing of their successful bid to acquire GE Capital's Australian and New Zealand consumer lending business.

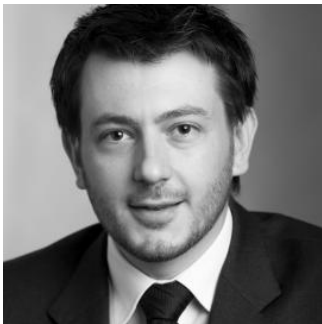
BANKSIA PORTFOLIO

Advising Deutsche Bank on the acquisition of the Banksia portfolio

LAWSON PORTFOLIO

Advising Morgan Stanley and Blackstone Group on the acquisition from BOSI of the \$1 billion Lawson Portfolio and subsequent portfolio workouts

OUR PEOPLE



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