

# JOINT VENTURES AND INVESTMENTS

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We help our clients with all of the legal services required for the creation, operation and termination of joint venture agreements and strategic alliances of all shapes and sizes. Our understanding of the complex legal challenges posed by joint ventures and strategic alliances ensures that our clients meet their business objectives quickly and effectively.

Our expertise covers the full life-cycle of a joint venture agreement, from inception through to business planning, evaluation and implementation. We are positioned to support clients looking to enter into agreements across Europe, Africa, Asia, Australia, the Middle East and Latin America and are able to add real value by leveraging our leading reputation for sectoral expertise to provide practical, commercial solutions.

In addition, we regularly support our corporate and financial investor clients on corporate venturing/VC investments to help them identify, diligence, structure and secure equity and other investments across a range of businesses and sectors. Our understanding of the legal and regulatory challenges that arise on these deals and our familiarity with the documentation, terms and wider market trends enables us to manage transactions of this nature in a very organised and efficient way.

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## RECENT EXPERIENCE

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## **JFE STEEL CORPORATION**

Advising on its joint venture with BHP Billiton, Mitsui and Itochi for the development of a new iron ore mine in the Pilbara district in Western Australia, involving the sale of approximately 16 million tonnes of ore per annum over 11 years, valued at around US\$3.7 billion

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## **PENSION PLAN AND PRIVATE EQUITY FUND JV**

Advising Ontario Teachers' Pension Plan and private equity fund AIG Highstar Capital II, on their 50%:50% joint venture to purchase InterGen

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## **BORAL LIMITED**

Advising on its US\$1.6 billion 50/50 plasterboard and ceilings joint venture with USG Corporation (announced 17 October 2013). The transaction combines USG's best-in-class building products technologies and strategic assets in Asia, New Zealand and the Middle East with Boral's leading plasterboard manufacturing and distribution footprint in Asia and Australia

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## **SEVEN NETWORK**

Advising on its A\$4 billion media joint venture with Kohlberg Kravis Roberts & Co (KKR)

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## **CIMIC (FORMERLY LEIGHTON HOLDINGS)**

Advising on the \$1.075 billionn carve-out disposal of its operations and maintenance services business (Ventia) into a 50%:50% investment partnership between CIMIC and Apollo Global Management

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## **MITSUI MATSUSHIMA CO LTD**

Advising on its joint venture with Japan Oil, Gas and Metals National Corporation (JOGMEC) regarding the Eastern Coal project, located in Queensland, Australia

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## **OUR PEOPLE**



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