

# PORTS

STEERING CLIENTS THROUGH PORT PROJECTS AND TRANSACTIONS

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Port infrastructure plays a fundamental role in global trade. We advise our clients on the development and financing of new ports and on the acquisition and disposal of existing ports in numerous jurisdictions.

For each transaction we provide a customised multi-disciplinary team of world-leading port specialists and regional experts to ensure our clients' projects are successful. Our advice ranges from export terminals and mining-related projects, to general infrastructure. We have in-depth industry knowledge allowing us to assist clients on matters as diverse as competition and regulatory issues, corporate issues, dispute resolution, employee relations, environmental issues, financing, planning, project structuring, M&A transactions, port-related technology projects, real estate and tax.

This background and our experience advising parties on all sides of ports projects and transactions, including project sponsors, financiers, government authorities and contractors, gives us a unique insight and understanding on the complexities and specific features of port investments and operations, and port-related disputes.

We understand the critical factors that make port investments successful – gained from working on the largest port-related transactions which have incorporated the latest port and logistics focused technological advances.

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## RECENT EXPERIENCE

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## **A \$9.7 BILLION PRIVATISATION OF PORT OF MELBOURNE**

Advising the successful Lonsdale Consortium comprising the Future Fund, QIC, Global Infrastructure Partners (GIP) and OMERS on the acquisition of a 50-year lease of the Port of Melbourne from the Victorian Government

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## **INTEGRATED INFRASTRUCTURE PROJECT IN BENIN**

Advising PIC Network on an integrated infrastructure project in Benin involving the financing, implementation and exploitation of a rail link between Benin and Niger, a deepwater port and an international airport

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## **ACQUISITION OF DALRYMPLE BAY COAL TERMINAL**

Advising the successful bidder for the acquisition of Dalrymple Bay Coal Terminal and its subsequent expansion

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## **NEW COAL TERMINAL AND OUTLOADING FACILITY AT THE PORT OF GLADSTONE**

Advising the State of Queensland on the \$2.2 billion development of a new coal terminal and outloading facility on Wiggins Island, at the port of Gladstone, Australia

## PORT OF NEWCASTLE, NEW SOUTH WALES

Advising Newcastle Coal Infrastructure Group on the design, engineering, procurement, construction, commissioning, financing, operation and maintenance of the coal rail terminal (and related infrastructure) at the port of Newcastle, New South Wales

## DEEPWATER MINERAL PORT IN GUINEA

Advising Rio Tinto on numerous aspects of its Simandou iron ore integrated project in Guinea for the continued exploration, mining and processing of iron ore and the construction of the related infrastructure facilities, including in particular a deepwater mineral port and rail link

## OUR PEOPLE



**JAY LEARY**  
PARTNER, AUSTRALIA

+61 8 9211 7877 / + 61 7 3258  
6619  
Jay.Leary@hsf.com



**HILARY LAU**  
PARTNER, HEAD OF  
ENERGY, ASIA, HONG  
KONG

+852 21014164  
Hilary.Lau@hsf.com



**CHRISTOPHE  
LEFORT**  
PARTNER, PARIS

+33 1 53 57 74 00  
Christophe.Lefort@hsf.com



**ERIN WAKELIN**  
MANAGING PARTNER,  
SYDNEY

+61 2 9322 4266  
Erin.Wakelin@hsf.com



**PETER G BUTLER**  
MANAGING PARTNER,  
BRISBANE  
+61 7 3258 6521  
[Peter.G.Butler@hsf.com](mailto:Peter.G.Butler@hsf.com)