

# ASSET AND WEALTH MANAGEMENT

ACHIEVING GROWTH IN CHALLENGING TIMES

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The industry is in growth territory for the first time since the global financial crisis, however asset managers and investment funds face a changing and complex regulatory and tax environment.

To help clients achieve their objectives, our team draws on the expertise of specialist practitioners from areas spanning corporate, funds formation, tax, litigation, employment, employee incentives, banking and financial services regulation. We take care to develop a deep understanding of our clients' businesses and their key drivers in order to provide advice that is commercially relevant and strategic.

We are at the forefront of legal developments worldwide, such as the Alternative Investment Fund Managers Directive. We are represented on policy and industry committees with regulators in many jurisdictions, and are the sole legal adviser to the Hedge Funds Standards Board in the United Kingdom.

Our lawyers advise on issues as diverse as acquisitions and disposals in relation to asset management businesses, agribusiness, fund establishment and capital raisings, hedge funds, infrastructure, onshore and offshore funds, property, regulatory issues, restructuring, Shari'ah compliant investments and investment funds, structured products, and wholesale and retail funds management.

We also advise on the corporate side of asset management businesses, including administrative arrangements, incentive schemes, management, outsourcing and regulatory advice.

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## RECENT EXPERIENCE

### **SUNCORP AND ASTERON**

Advising on the A\$3.2 billion transfer of a life insurance business pursuant to a scheme under Part 9 of the Life Insurance Act 1995 that was confirmed by the Federal Court in Australia

### **UBS AG**

Advising on its acquisition of ING's investment funds management business, with funds under management of A\$34 billion, its strategic alliance with ANZ and its sale of the Optimix investment management business to ANZ

### **CRESTVIEW AND ROTHSCHILD GROUP**

Advising on the disposal of the stake in Martin Currie

### **MAN GROUP PLC**

Advising on its landmark complex outsourcing arrangement with Citibank under which Citibank will provide global shareholder and transfer agency services to some 700 Man-managed funds and on the redocumentation of approximately 800 funds managed by Man Investments to implement the revised valuation and administration services model adopted by Man Group

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## LLOYDS BANKING GROUP

Advising on the regulatory aspects of its £560 million sale of Scottish Widows Investment Partnership to Aberdeen Asset Management

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## OUR PEOPLE



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