

HERBERT SMITH FREEHILLS AND KEWEI CELEBRATES SUCCESSFUL FIRST YEAR OF CHINA JOINT OPERATION

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News

The first year of Herbert Smith Freehills and Shanghai-based Kewei Law Firm’s joint operation in China has exceeded all expectations.

Revenue exceeded targets, headcount grew steadily, and every practice area outperformed.

[Launched in August 2019](#) as Herbert Smith Freehills Kewei, the joint operation offers multinational and China companies seamless access to both international and PRC legal advice in investments, M&A, disputes, competition, capital markets and employment.

“We’re delighted that the new joint operation has performed so well, particularly in such a difficult and uncertain year,” said [May Tai](#), Herbert Smith Freehills’ Managing Partner, Asia.

“Despite the effects of the pandemic, the joint operation made a major contribution to both firm’s revenue and profit growth in Asia.”

Clients can access China court, tribunal or regulatory representation through the joint operation. The structure has also increased the range of legal advice available for equity offerings, debt issues and domestic and international corporate matters.

“Our integration of local capability and international expertise has attracted and strengthened both firms’ client bases,” said [Gavin Guo](#), International Partner at Herbert Smith Freehills Kewei.

“In recent months, international clients have particularly valued our support in China, enabling them to keep deals and disputes moving from a distance, despite pandemic travel restrictions.”

NOTES TO EDITORS

1. In August 2019, Herbert Smith Freehills became one of then only six international law firms permitted to integrate China law advice with international legal services through the Joint Operation with Kewei based in the Shanghai Free Trade Zone.
2. In its first year, the Joint Operation has worked on nearly 300 matters, and collaborated with Herbert Smith Freehills’ network offices in Beijing, Brisbane, Dubai, Frankfurt, Hong Kong, Kuala Lumpur, London, Madrid, Melbourne, Moscow, Paris, Perth, New York, Seoul, Shanghai, Singapore, Sydney and Tokyo.
3. With over 35 years of history in Asia, Herbert Smith Freehills has over 300 lawyers and legal professionals in the region, advising clients on complex corporate, disputes and finance matters from offices in Bangkok, Beijing, Hong Kong, Jakarta*, Kuala Lumpur, Seoul, Shanghai, Singapore and Tokyo.
4. Kewei is a new model of Chinese law firm, led by Chinese lawyers with deep international experience. It combines lawyers with deep experience in local and international work with a low-cost managed legal services business that uses the new technology to manage bulk work cost-effectively.

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1. 2019年8月，赫伯特·史密斯·弗利希尔斯成为仅有的六家国际律师事务所之一，通过在上海自由贸易区与凯威的联合运营，将中国法律建议与国际法律服务相结合。
2. 在运营的第一年，联合运营处理了近300起案件，并与赫伯特·史密斯·弗利希尔斯的全球网络办公室在北京、布里斯班、迪拜、法兰克福、香港、吉隆坡、伦敦、马德里、墨尔本、莫斯科、巴黎、珀斯、纽约、首尔、上海、新加坡、悉尼和东京进行了合作。
3. 在亚洲拥有超过35年的历史，赫伯特·史密斯·弗利希尔斯拥有超过300名律师和法律专业人士，从曼谷、北京、香港、雅加达*、吉隆坡、首尔、上海、新加坡和东京的办公室为客户提供复杂的公司、争议和财务事务的咨询。
4. 凯威是一家中国法律公司的新模式，由具有丰富国际经验的中国律师领导。它结合了具有丰富本地和国际工作经验的律师，以及一家利用新技术以低成本有效管理批量工作的法律业务。

KEY CONTACTS

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