

# HERBERT SMITH FREEHILLS AND KEWEI CELEBRATES SUCCESSFUL FIRST YEAR OF CHINA JOINT OPERATION



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News

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The first year of Herbert Smith Freehills and Shanghai-based Kewei Law Firm’s joint operation in China has exceeded all expectations.

Revenue exceeded targets, headcount grew steadily, and every practice area outperformed.

[Launched in August 2019](#) as Herbert Smith Freehills Kewei, the joint operation offers multinational and China companies seamless access to both international and PRC legal advice in investments, M&A, disputes, competition, capital markets and employment.

“We’re delighted that the new joint operation has performed so well, particularly in such a difficult and uncertain year,” said [May Tai](#), Herbert Smith Freehills’ Managing Partner, Asia.

“Despite the effects of the pandemic, the joint operation made a major contribution to both firm’s revenue and profit growth in Asia.”

Clients can access China court, tribunal or regulatory representation through the joint operation. The structure has also increased the range of legal advice available for equity offerings, debt issues and domestic and international corporate matters.

“Our integration of local capability and international expertise has attracted and strengthened both firms’ client bases,” said [Gavin Guo](#), International Partner at Herbert Smith Freehills Kewei.

“In recent months, international clients have particularly valued our support in China, enabling them to keep deals and disputes moving from a distance, despite pandemic travel restrictions.”



NOTES TO EDITORS

1. In August 2019, Herbert Smith Freehills became one of then only six international law firms permitted to integrate China law advice with international legal services through the Joint Operation with Kewei based in the Shanghai Free Trade Zone.
2. In its first year, the Joint Operation has worked on nearly 300 matters, and collaborated with Herbert Smith Freehills' network offices in Beijing, Brisbane, Dubai, Frankfurt, Hong Kong, Kuala Lumpur, London, Madrid, Melbourne, Moscow, Paris, Perth, New York, Seoul, Shanghai, Singapore, Sydney and Tokyo.
3. With over 35 years of history in Asia, Herbert Smith Freehills has over 300 lawyers and legal professionals in the region, advising clients on complex corporate, disputes and finance matters from offices in Bangkok, Beijing, Hong Kong, Jakarta\*, Kuala Lumpur, Seoul, Shanghai, Singapore and Tokyo.
4. Kewei is a new model of Chinese law firm, led by Chinese lawyers with deep international experience. It combines lawyers with deep experience in local and international work with a low-cost managed legal services business that uses the new technology to manage bulk work cost-effectively.

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1. 2019年8月，赫伯特·史密斯·弗利希尔斯成为仅有的六家获准通过与中国凯威律师事务所合作，在上海自由贸易区开展国际法律服务的国际律师事务所之一。
2. 在合作的第一年，联合运营团队处理了近300起案件，并与赫伯特·史密斯·弗利希尔斯的全球网络办公室在北京、布里斯班、迪拜、法兰克福、香港、吉隆坡、伦敦、马德里、墨尔本、莫斯科、巴黎、珀斯、纽约、首尔、上海、新加坡、悉尼和东京进行了合作。
3. 在亚洲拥有超过35年的历史，赫伯特·史密斯·弗利希尔斯拥有超过300名律师和法律专业人士，从曼谷、北京、香港、雅加达\*、吉隆坡、首尔、上海、新加坡和东京的办公室为客户提供复杂的公司、争议和财务法律事务。
4. 凯威律师事务所是一种全新的中国律师事务所模式，由具有丰富国际经验的中国律师领导。它结合了具有丰富本地和国际工作经验的律师，以及一家利用新技术以低成本有效管理批量工作的法律业务。

## KEY CONTACTS

If you have any questions, or would like to know how this might affect your business, phone, or email these key contacts.



**MAY TAI**  
MANAGING PARTNER,  
ASIA, HONG KONG  
+852 21014031  
may.tai@hsf.com



**MATTHEW EMSLEY**  
MANAGING PARTNER,  
CHINA, HONG KONG  
+852 21014101  
Matt.Emsley@hsf.com



**GAVIN GUO**  
INTERNATIONAL  
PARTNER, KEWEI,  
MAINLAND CHINA  
+86 21 2322 2171  
Gavin.Guo@hsfkewe.com



**STANLEY XIE**  
PARTNER, HERBERT  
SMITH FREEHILLS  
KEWEI, MAINLAND  
CHINA  
+86 21 2322 2165  
Stanley.Xie@hsfkewe.com



**NANDA LAU**  
HEAD OF  
CORPORATE, CHINA,  
MAINLAND CHINA  
+86 21 23222117  
Nanda.Lau@hsf.com

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## MEDIA CONTACT

For further information on this news article, please contact:

**SALLY GREIG, HEAD OF  
COMMUNICATIONS, ASIA**

HONG KONG  
Tel: +852 21014624  
Email: [sally.greig@hsf.com](mailto:sally.greig@hsf.com)

**VIVIAN HUANG, COMMUNICATIONS  
MANAGER, CHINA**

BEIJING  
Tel: +86 10 65355025  
Email: [vivian.huang@hsf.com](mailto:vivian.huang@hsf.com)

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