

# HERBERT SMITH FREEHILLS ADVISES CALTEX ON ITS STRATEGIC ALLIANCE WITH WOOLWORTHS

16 July 2018 | Australia, Asia Pacific  
News

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Herbert Smith Freehills has advised Caltex on its strategic alliance with Woolworths.

The alliance extends and expands Caltex's existing partnership with Woolworths and includes a new fuel supply agreement and the creation of a market-leading convenience offering, wholesale food supply, loyalty, and redemption arrangements. This transaction bolsters Caltex's position as the market-leading provider of transport fuel in Australia, and enables Caltex to continue realising benefits from its integrated supply chain.

Throughout the transaction, the Herbert Smith Freehills team worked closely with Caltex General Counsel Lyndall Stoyles and Senior Corporate Counsel Georgina Koch. Herbert Smith Freehills executive counsel [Nicole Backhouse](#) was also seconded to the Caltex team to support the transaction.

The Herbert Smith Freehills team was led by partners [Tony Damian](#), [Kristin Stammer](#) and [Stephen Dobbs](#), and supported by executive counsel [Melanie Bouton](#), special counsel Ian Reid, and senior associates Tess Mierendorff, Kwok Tang, Jayne Walker and Daniel Johnson. Partners [Liza Carver](#) and [Patrick Gay](#) along with senior associate Asa Tan led the competition aspects of the transaction.

Tony Damian said, 'Caltex is a long standing client of the firm and we are delighted to be able to help on such a significant transaction. The deal consisted of numerous complex and inter-related arrangements which required the various work streams made up of Caltex and Herbert Smith Freehills members to work seamlessly together'.

**About Herbert Smith Freehills**

Operating from 27 offices across Asia Pacific, EMEA and North America, Herbert Smith Freehills is at the heart of the new global business landscape providing premium quality, full-service legal advice. The firm provides many of the world's most important organisations with access to market-leading dispute resolution, projects and transactional legal advice, combined with expertise in a number of global industry sectors, including Banks, Consumer products, Energy, Financial buyers, Infrastructure & Transport, Mining, Pharmaceuticals & Healthcare, Real estate, TMT and Manufacturing & Industrials.

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