

5TH HSF - NLU DELHI INTERNATIONAL NEGOTIATION COMPETITION - POST COMPETITION BROCHURE

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Firm news

The International Negotiation Competition, jointly organised by Herbert Smith Freehills LLP and National Law University, Delhi, and held at the latter, is the first of its kind in India. Started in 2014, this invite-only competition brings together students from top law universities across the globe to participate in negotiations based on simulations that closely imitate the international environment. The negotiation simulations consist of a common set of facts known to all participants, and confidential information known only to the participants representing a particular side. Teams submit a negotiation plan prior to the competition, and then discuss these plans with the other party in negotiation sessions that last for eighty to ninety minutes.

This edition saw 38 teams from all over the globe participating. The winning team was National University of Juridical Sciences, Kolkata with University of Oxford emerging as the runners - up. MNLU Mumbai had the best negotiation plan. Shourya Dasgupta from NUJS Kolkata was the 'Best Negotiator' and RGNUL Patiala won the 'Spirit of the Competition' award.

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