

# AN EVOLVING ROLE, DEMANDING COMMERCIAL AND POLITICAL EXPERTISE: GENERAL COUNSEL IN TECH

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Legal Briefings - By **Christine Wong, Patrick Clark, Kwok Tang and Julian Lincoln**

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Our research shows legal chiefs at tech firms expected to provide commercial, strategic and political insight

We surveyed over 100 professionals including business and legal leaders, Partners, strategists, as well as General Counsel across the Asia-Pacific region.

Key themes emerged around how to build success within a business. These included building systems and processes, as well as developing a clear and consistent voice.

This graph ranks what those surveyed consider most important for a General Counsel to establish within a business.

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Legal leaders across the tech industry came together via our network for a robust and thoughtful discussion covering the most important considerations for General Counsel, both within a business and externally when navigating the regulatory jungle.

**These were the key insights:**



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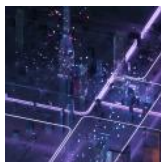
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## KEY CONTACTS

If you have any questions, or would like to know how this might affect your business, phone, or email these key contacts.



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